

# Sample questions

With 200 questions, the TOEIC® test measures a wide range of English proficiency. The following sample questions do not indicate the full range of difficulty you will find in an actual TOEIC test.

## General directions

*The following general directions are taken directly from the test. After the general directions are specific directions for each part of the test, along with sample questions for each of the parts.*

This test is designed to measure your English language ability. The test is divided into two sections: Listening and Reading.

### A. Paper-based testing

You must mark all of your answers on the separate answer sheet. For each question, you should select the best answer from the answer choices given. Then, on your answer sheet, you should find the number of the question and fill in the space that corresponds to the letter of the answer that you have selected. If you decide to change an answer, completely erase your old answer and then mark your new answer.

### B. Online testing (computer, tablet, iPad)

For each question, you should select the best answer from the answer choices given. Then, click on the answer that you have selected. If you decide to change an answer, click on the new answer.

## Section I: Listening

In the Listening test, you will be asked to demonstrate how well you understand spoken English. The entire Listening test will last approximately 45 minutes. There are four parts, and directions are given for each part.

### Part I: Photographs

**Directions:** For each question in this part, you will hear four statements about a picture on the screen. When you hear the statements, you must select the one statement that best describes what you see in the picture. Then, click on the answer that you have selected. The statements will not appear on the screen and will be spoken only one time.

Look at the example item below.

#### Example

*You will see:*



*You will hear:*

Now listen to the four statements.

- (A) They're moving some furniture.
- (B) They're entering a meeting room.
- (C) They're sitting at a table.
- (D) They're cleaning the carpet.

Statement (C), "They're sitting at a table," is the best description of the picture, so you should select answer (C).

## Sample Questions

### Question 1

You will see:

1.



You will hear:

1. Look at the picture marked number 1 in your test book.

- (A) He's shovelling some soil.
- (B) He's moving a wheelbarrow.
- (C) He's cutting some grass.
- (D) He's planting a tree.

### Question 2

You will see:

2.



You will hear:

2. Look at the picture marked number 2 in your test book.

- (A) A woman is putting on a pair of shoes.
- (B) A woman is dusting a television screen.
- (C) A woman is watching television.
- (D) A woman is plugging a power cord into an outlet.

## Part 2: Question-response

**Directions:** You will hear a question or statement and three responses spoken in English. They will not appear on the screen and will be spoken only one time. Select the best response to each question or statement and click on the letter (A), (B), or (C).

### Example

You will hear:

Where is the meeting room?

You will also hear:

- (A) To meet the new director.
- (B) It's the first room on the right.
- (C) Yes, at two o'clock.

The best response to the question "Where is the meeting room?" is choice (B), "It's the first room on the right," so (B) is the correct answer. You should click on answer (B).

## Sample Questions

### Question 7

*You will hear:*

7. Where's the new fax machine?

*You will also hear:*

- (A) Next to the water fountain.
- (B) I'll send a fax tomorrow.
- (C) By Wednesday.

### Question 8

*You will hear:*

8. How well does Thomas play the violin?

*You will also hear:*

- (A) Sure, I really like it.
- (B) Oh, he's a professional.
- (C) I'll turn down the volume.

### Question 9

*You will hear:*

9. Martin, are you driving to the client meeting?

*You will also hear:*

- (A) Oh, would you like a ride?
- (B) Nice to meet you, too.
- (C) I thought it went well!

### Question 10

*You will hear:*

10. Mariko announced that she's retiring in April.

*You will also hear:*

- (A) How many did you count?
- (B) I'm not tired at all.
- (C) Right, she's been here twenty-five years.

## Part 3: Conversations

**Directions:** You will hear some conversations between two or more people. You will be asked to answer three questions about what the speakers say in each conversation. Select the best response to each question and click on the letter (A), (B), (C), or (D). The conversations will not appear on the screen and will be spoken only one time.

### Sample Questions

*You will hear:* Questions 32 through 34 refer to the following conversation:

- (Woman) Hello. I'm calling about a coffee machine I purchased from your Web site. It stopped working even though I haven't had it for very long. I expected it to last much longer than this.
- (Man) Oh, I'm sorry to hear that. Our warranty covers products for up to a year. Do you know when you bought it?
- (Woman) I've had it for a little over a year, so the warranty has probably just expired. This is so disappointing.
- (Man) Well, I'll tell you what we can do. Although we can't replace it, since you're a valued customer I can offer you a coupon for forty percent off your next purchase.

You will then hear:

32. Why is the woman calling?

You will read:

32. Why is the woman calling?

- (A) To cancel an order
- (B) To complain about a product
- (C) To redeem a gift card
- (D) To renew a warranty

You will hear:

33. What does the man ask the woman about?

You will read:

33. What does the man ask the woman about?

- (A) A model name
- (B) A brand of coffee
- (C) A catalogue number
- (D) A date of purchase

You will hear:

34. What does the man offer to do?

You will read:

34. What does the man offer to do?

- (A) Provide a discount
- (B) Send a free sample
- (C) Extend a warranty
- (D) Issue a refund

You will hear: Questions 41 through 43 refer to the following conversation and list.

(Woman) Larry, we have a new graphic designer starting next month and we'll need to set her up with a laptop and extra monitor. Can you place orders for those?

(Man) Sure. You know our vendor has raised their prices, right?

(Woman) Really?

(Man) Yes. I just looked at the catalogue a few minutes ago, and their current models are more expensive.

(Woman) Right. Well, our budget per work area is \$1,000 maximum. So let's order the system with the largest screen that falls within that price.

(Man) OK. I'll take a look at the prices again and place the order.

Screen Size	System Price
11 inches	\$799
13 inches	\$899
15 inches	\$999
17 inches	\$1,099

You will then hear:

41. What does the woman ask the man to do?

You will read:

41. What does the woman ask the man to do?

- (A) Order some equipment
- (B) Find a new vendor
- (C) Repair a laptop
- (D) Contact a job candidate

*You will hear:*

42. What problem does the man mention?

*You will read:*

42. What problem does the man mention?

- (A) A designer has left the company.
- (B) A supplier has increased its prices.
- (C) A computer model has been discontinued.
- (D) A departmental budget has been reduced.

*You will hear:*

43. Look at the graphic. What size screen will the man order?

*You will read:*

43. Look at the graphic. What size screen will the man order?

- (A) 11 inches
- (B) 13 inches
- (C) 15 inches
- (D) 17 inches

## Part 4: Talks

**Directions:** You will hear some talks given by a single speaker. You will be asked to answer three questions about what the speaker says in each talk. Select the best response to each question and click on the letter (A), (B), (C), or (D). The talks will not appear on the screen and will be spoken only one time.

### Sample Questions

*You will hear:* Questions 71 through 73 refer to the following telephone message.

*(Man)* Hello Mr. Lee, this is Thomas from BKS Auto Shop calling with some information about your car repair. I know we told you that it would take until next week to get the part we ordered, but we got the part early, and I was able to finish the repair. We're going to be closing for the day in a few minutes, but you're welcome to come get your car anytime tomorrow. If you need a ride to the shop tomorrow, let me know, and I can arrange one for you.

*You will then hear:*

71. What does the speaker say about the repair?

*You will read:*

71. What does the speaker say about the repair?

- (A) It is not required.
- (B) It has been finished early.
- (C) It will be inexpensive.
- (D) It is covered by a warranty.

*You will then hear:*

72. When can the listener pick up his car?

*You will read:*

72. When can the listener pick up his car?

- (A) Today
- (B) Tomorrow
- (C) Next week
- (D) In two weeks

*You will then hear:*

73. What does the speaker offer to do?

*You will read:*

73. What does the speaker offer to do?

- (A) Look for a used part
- (B) Refund the cost of a charge
- (C) Send an invoice
- (D) Arrange a ride

## Section II: Reading

In the Reading test, you will read a variety of texts and answer several different types of reading comprehension questions. The entire Reading test will last 75 minutes. There are three parts, and directions are given for each part. You are encouraged to answer as many questions as possible within the time allowed. If you would like to return to a question later, you may mark the box labelled "Mark item for review."

For each question, you must mark your answers by clicking on the correct letter response.

### Part 5: Incomplete Sentences

**Directions:** A word or phrase is missing in each of the sentences below. Four answer choices are given below each sentence. Select the best answer to complete the sentence. Then click on the letter (A), (B), (C), or (D).

#### Sample Questions

- 101.** Customer reviews indicate that many modern mobile devices are often unnecessarily \_\_\_\_\_.
- (A) complication
  - (B) complicates
  - (C) complicate
  - (D) complicated
- 102.** Jamal Nawzad has received top performance reviews \_\_\_\_\_ he joined the sales department two years ago.
- (A) despite
  - (B) except
  - (C) since
  - (D) during
- 103.** Gyeon Corporation's continuing education policy states that \_\_\_\_\_ learning new skills enhances creativity and focus.
- (A) regular
  - (B) regularity
  - (C) regulate
  - (D) regularly
- 104.** Among \_\_\_\_\_ recognised at the company awards ceremony were senior business analyst Natalie Obi and sales associate Peter Comeau.
- (A) who
  - (B) whose
  - (C) they
  - (D) those
- 105.** All clothing sold in Develyn's Boutique is made from natural materials and contains no \_\_\_\_\_ dyes.
- (A) immediate
  - (B) synthetic
  - (C) reasonable
  - (D) assumed

## Part 6: Text Completion

**Directions:** Read the texts that follow. A word, phrase, or sentence is missing in parts of each text. Four answer choices are given below the text. Select the best answer to complete the text. Then click on the letter (A), (B), (C), or (D).

### Sample Questions

Questions 131–134 refer to the following e-mail.

To: Project Leads  
From: James Pak  
Subject: Training Courses  
To all Pak Designs project leaders:  
In the coming weeks, we will be organising several training sessions for \_\_\_\_\_ employees. At Pak  
131.  
Designs, we believe that with the proper help and support from our senior project leaders, less  
experienced staff can quickly \_\_\_\_\_ a deep  
132.  
understanding of the design process. \_\_\_\_\_, they  
133.  
can improve their ability to communicate effectively across divisions. When employees at all experience  
levels interact, every employee's competency level rises and the business overall benefits. For that reason,  
we are urging experienced project leaders to attend each one of the interactive seminars that will be held  
throughout the coming month. \_\_\_\_\_  
134.

Thank you for your support.  
James Pak  
Pak Designs

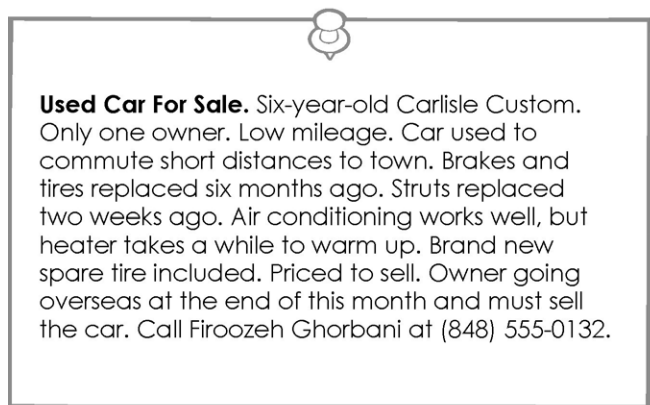
131. (A) interest  
(B) interests  
(C) interested  
(D) interesting
132. (A) develop  
(B) raise  
(C) open  
(D) complete
133. (A) After all  
(B) For  
(C) Even so  
(D) At the same time
134. (A) Let me explain our plans for on-site staff training.  
(B) We hope that you will strongly consider joining us.  
(C) Today's training session will be postponed until Monday.  
(D) This is the first in a series of such lectures.

## Part 7: Reading Comprehension

**Directions:** In this part you will read a selection of texts, such as magazine and newspaper articles, e-mails, and instant messages. Each text or set of texts is followed by several questions. Select the best answer for each question and click on the letter (A), (B), (C), or (D).

### Sample Questions

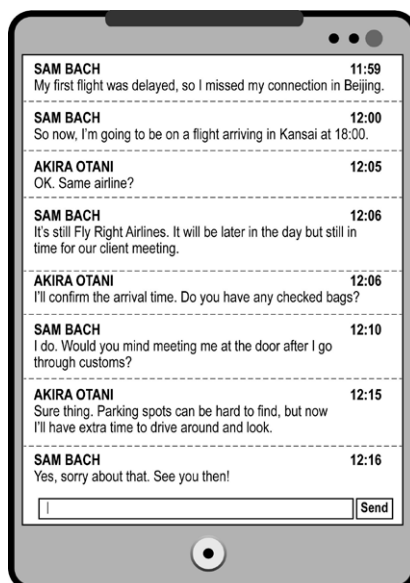
Questions 147–148 refer to the following advertisement.



**Used Car For Sale.** Six-year-old Carlisle Custom. Only one owner. Low mileage. Car used to commute short distances to town. Brakes and tires replaced six months ago. Struts replaced two weeks ago. Air conditioning works well, but heater takes a while to warm up. Brand new spare tire included. Priced to sell. Owner going overseas at the end of this month and must sell the car. Call Firoozeh Ghorbani at (848) 555-0132.

147. What is suggested about the car?
- (A) It was recently repaired.
  - (B) It has had more than one owner.
  - (C) It is very fuel efficient.
  - (D) It has been on sale for six months.
148. According to the advertisement, why is Ms. Ghorbani selling her car?
- (A) She cannot repair the car's temperature control.
  - (B) She finds it difficult to maintain.
  - (C) She would like to have a newer model.
  - (D) She is leaving for another country.

Questions 152–153 refer to the following text message chain.



**SAM BACH** 11:59  
My first flight was delayed, so I missed my connection in Beijing.

**SAM BACH** 12:00  
So now, I'm going to be on a flight arriving in Kansai at 18:00.

**AKIRA OTANI** 12:05  
OK. Same airline?

**SAM BACH** 12:06  
It's still Fly Right Airlines. It will be later in the day but still in time for our client meeting.

**AKIRA OTANI** 12:06  
I'll confirm the arrival time. Do you have any checked bags?

**SAM BACH** 12:10  
I do. Would you mind meeting me at the door after I go through customs?

**AKIRA OTANI** 12:15  
Sure thing. Parking spots can be hard to find, but now I'll have extra time to drive around and look.

**SAM BACH** 12:16  
Yes, sorry about that. See you then!

Send

152. What is suggested about Mr. Bach?



- (A) He has been to Kansai more than once.
- (B) He currently works in Beijing.
- (C) He is on a business trip.
- (D) He works for Fly Right Airlines.

153. At 12:15, what does Mr. Otani mean when he writes, "Sure thing"?

- (A) He has confirmed the arrival time of a flight.
- (B) He is certain he will be able to find a parking place.
- (C) He agrees to wait at the door near the customs area.
- (D) He knows Mr. Bach must pass through customs.

Questions 196–200 refer to the following advertisement, online shopping cart, and e-mail.

**Sparky Paints, Inc.** 

Sparky Paints, Inc., makes it easy to select the right colors for your home. Browse through hundreds of colors on our Web site, [www.sparkypaints.com](http://www.sparkypaints.com). Select your top colors, and we'll send free samples right to your door. Our color samples are three times larger than typical samples found in home-improvement stores and come with self-adhesive backing, allowing you to adhere them to your walls so you can easily see how colors will coordinate in your home. When you're ready to begin painting, simply select your chosen colors online, and we'll ship the paint of your choice to arrive at your home within 3-5 business days, or within 2 business days for an additional expedited shipping fee.

\*Actual colors may differ slightly from what appears on your monitor. For this reason, we recommend ordering several samples in similar shades.

http://www.sparkypaints.com/shoppingcart 

**Sparky Paints, Inc.**  

Order Summary #3397		Customer: Arun Phan	
Item	Size	Quantity	Price
Caspian Blue SP 237	n/a	1	\$0.00
Deep Sea Blue SP 298	n/a	1	\$0.00
Stormy Blue SP 722	n/a	1	\$0.00
Misty Gray SP 944	Gallon	2	\$50.00
		Tax (8 percent)	\$4.00
		Expedited shipping	\$18.99
		<b>Total</b>	<b>\$72.99</b>

[Proceed to Checkout](#)

<b>From:</b>	ArunPhan<arun.phan@tnet.com>
<b>To:</b>	CustomerSupport<support@sparkypaints.com>
<b>Date:</b>	March 12
<b>Subject:</b>	Order#3397

Hello,

Thanks for sending my order #3397—it arrived this morning. Unfortunately, the paint was not the one I had asked for. I had selected color SP 944 but received SP 945 (Ocean Waves). They appear right next to each other on your Web site, so the two may have been confused at your end. Could you send me the correct paint, along with additional samples that are close in color to SP 722? That sample worked well in my house; the others looked too green on my walls.

Thank you,  
Arun Phan

- 196.** In the advertisement, the word “top” in paragraph 1, line 2, is closest in meaning to  
 (A) maximum  
 (B) favourite  
 (C) important  
 (D) upper
- 197.** What are Sparky Paints customers advised to do?  
 (A) Apply an adhesive to colour samples  
 (B) Visit a store to compare paint colours  
 (C) Adjust the colour on their computer monitor  
 (D) Order samples of several similar colours
- 198.** What is most likely true about order #3397 ?  
 (A) It arrived within two business days.  
 (B) It included an extra sample.  
 (C) It was shipped in February.  
 (D) It contained four gallons of paint.
- 199.** Which colour does Mr. Phan indicate that he likes?  
 (A) Caspian Blue  
 (B) Deep Sea Blue  
 (C) Stormy Blue  
 (D) Misty Gray
- 200.** What problem does Mr. Phan mention in his e-mail?  
 (A) He received the wrong item.  
 (B) He was charged the wrong price.  
 (C) The delivery time was too long.  
 (D) The instructions were too confusing.

## Answer Key

Part 1	Part 2	Part 3	Part 4	Part 5	Part 6	Part 7
1. A	7. A	32. b	71. B	101. D	131. C	147. A
2. D	8. B	33. D	72. B	102. C	132. A	148. D
	9. A	34. A	73. D	103. D	133. D	152. C
	10. C	41. A		104. D	134. B	153. C
		42. B		105. B		196. B
		43. C				197. D
						198. A
						199. C
						200. A